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Fundamentals By Jim Sullivan

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Interview by Don Billings, Publisher of ITM, with Jim Sullivan on his new book, "FUNDAMENTALS." In Jim's latest book, "FUNDAMENTALS: 9 Ways to Be Brilliant at the New Basics of Business," he describes best business practices, strategies and tactics in nine key areas ranging from selling, service and marketing, to training, team-building and execution.

Fundamentals: 9 Ways to Be Brilliant at the Basics of ...

Fundamentals: 9 Ways to Be Brilliant at the Basics details the 9 essential behaviors of successful companies and brands across North America and around the globe. The book describes over 250 specific strategies and tactics that high-performing leaders and brands use to serve better, sell more, train well, market smarter and build strong cultures.

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Jim Sullivan: Fundamentals : 9 Ways to Be Brilliant at the

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Jim Sullivan Fundamentals Jim Sullivan's latest book is a 21st Century operating manual for today's foodservice or retail unit managers. His ability to combine humor, research, creative insight and a systemized approach to learning is once again evident in his next best-seller, Fundamentals. --Nikki Fuchs de Calderon,

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Jim Sullivan. 4.40 · Rating details · 20 ratings · 6 reviews.
Fundamentals details the 9 essential building blocks of successful businesses, teams and brands in the Digital Age. Each chapter takes a creative look at topics ranging from service energizing and sales-building to teamwork, marketing, leadership and Execution.

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insight and a systemized approach to learning is once again evident in his next best-seller, Fundamentals.

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Jim Sullivan, CEO and Founder of Sullivision.com, is a veteran of over 20 years in the hospitality and retail industries. He's worked for and with companies as distinct as Walt Disney Company, McDonald's, Coca-Cola and American Express. Not a "theorist", Jim is well-known as a brand-builder, motivator, trend-spotter and problem-solver.

Jim Sullivan - Audio Books, Best Sellers, Author Bio ...

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