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His research has been published in top-ranked journals in international business, management, international studies and sociology and he is the author of the book Corporate Diplomacy: Building Reputations and Relationships with External Stakeholders. Witold has won multiple teaching awards at the graduate and undergraduate levels and also teaches extensively on the topic of Corporate Diplomacy in open enrollment and custom executive education.

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CORPORATE DIPLOMACY: BUILDING REPUTATIONS AND RELATIONSHIPS WITH EXTERNAL STAKEHOLDERS" Witold J. Henisz Deloitte & Touche Professor of Management The Wharton School, University of Pennsylvania" & Principal, PRIMA LLC"

In his book, Corporate Diplomacy: Building Reputations and Relationships with External Stakeholders, Wharton Professor Witold Henisz argues that the strategic management of relationships with external Stakeholders is not just canny PR, but creates real and lasting business value. Using a mix of colourful examples, practically relevant tools and considered perspectives, the book hones in on a ...

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Corporate Diplomacy: Building Reputations and ... This notion is summed up in the phrase, corporate diplomacy. Professor Witold Henisz recently published a book called Corporate Diplomacy: Building Reputations and Relationships with External Stakeholders. BRINK spoke with Professor Henisz about what corporate diplomacy means for corporations and why it is important.

The Power of Corporate Diplomacy - BRINK - News and ...

In the wake of the financial crisis, many companies are finding that they must rebuild more than just their balance sheets—they must also confront the challenge of rebuilding trust, relationships, and corporate reputations. In this video interview, PR expert Richard Edelman discusses what he calls "private-sector diplomacy": the range of actions and behavior that companies can use to ...

In his new book, Corporate Diplomacy: Building Reputations and Relationships with External Stakeholders, Wharton management professor Witold Henisz advises senior managers to build the capability to strategically develop their most important relationships — before it's too late.

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